



BLUE VALLEY SCHOOLS
Education Beyond Expectations

**FINANCE AND OPERATIONS
BOARD ADVISORY COMMITTEE MEETING MINUTES**

Date: June 8, 2023

Time: 7:30 a.m.

Place: Board of Education Room

Members Present: Jason Gillam, Kyle Hayden, Sarah Holmes, Patrick Hurley, Jeremy McFadden, Jim McMullen, Carrie Myers, Kelly Ott, Louis Pisani, Charles Rathbun, Jake Slobodnik, Brenda Stasiulis

Members Absent: Jason Anderson, Farah Azaz, Bob Johnson, Kasey Johnson, Tom Robinett, Tamara Sandage, Michelle Tilburg

Guests Present: Jennifer Spencer, Michelle Ohlde, Matt Wheeler, Mikayla Powers (Doctoral Student)

- 1.) **Welcome and Agenda Review** – Kyle Hayden, Deputy Superintendent, welcomed the committee members and reviewed the agenda.
- 2.) **2024 Health Insurance Renewal** – Matt Wheeler and Michelle Ohlde (Holmes Murphy Benefits Consultants) provided an update on the District's group health insurance contract with Blue KC. The presentation reviewed historical claims experience, pooling levels, and proposed 2024 health insurance rates.
- 3.) **2023-24 Risk Management Plan** – Jeremy McFadden, Executive Director of Finance, reviewed the insurance renewal premiums for property/casualty, workers compensation, and other policies as part of the District's Risk Management Plan for 2023-24.
- 4.) **Bids and Contracts** – Director of Business Operations, Jason Gillam and Executive Director of Operations, Jake Slobodnik, presented the following:

DESIGN & CONSTRUCTION CONTRACTS

SPED Building Modifications (23-24) – From Scott Rice Office Works for Cedar Hills Elementary School (Capital Outlay \$54,981.00 Estimated)

SPED Building Modifications (23-24) – From Scott Rice Office Works for Leawood Middle School (Capital Outlay \$62,423.00 Estimated)

SPED Building Modifications (23-24) – From Combes Construction for Lakewood Middle School (Capital Outlay \$186,083.00 Estimated)

SPED Building Modifications (23-24) – From Scott Rice Office Works for Morse Elementary (Capital Outlay \$40,767.00 Estimated)

SPED Building Modifications (23-24) – From Scott Rice Office Works for Prairie Star Elementary (Capital Outlay \$42,221.00 Estimated)

Classroom Buildout (23-24) – From Scott Rice Office Works for Aubry Bend Middle School (Capital Outlay \$34,407.00 Estimated)

Cooler/Freezer Replacement – From Zimmerman Construction for Heartland Elementary School (Food Service \$76,412.00 Estimated)

Shade Structure (23-24) – From Athco Acquisition Corp. for Indian Valley Elementary School (Gift Fund \$21,340.00 Estimated)

Lease Agreement at MS #11 Site – From Todd and Muffet Eskra for MS #11 (Capital Outlay \$0.00)

BIDS

21021 Third Party Administration Services (Workers Comp) RFP (23-24) – Year 3 of 5 from Thomas McGee for Safety & Security (Special Reserve Fund \$55,100.00 Estimated)

22001 Athletic Apparel & Equipment RFP (23-24) - Year 2.5 of 4.5 from BSN Sports/Nike for High Schools (Various funds \$750,000.00 Estimated)

22033 Boiler Replacements (23-24) – Year 2 of 3 from Brady Industries for District Wide (Capital Outlay \$250,000.00 Estimated)

23027 Custodial Paper (23-24) – From Brady Industries for District Wide (General Fund \$158,044.00 Estimated)

23028 Trash Liners (23-24) – From Brady Industries for District Wide (Capital Outlay \$29,092.00 Estimated 6 Mos.)

23034 Annual Fuel Delivery (23-24) – Year 1 of 5 from World Fuel Services dba Carter Energy for Business Operations & Facilities Department (General Fund)

Tank Fueling Twice Weekly (Gas & Diesel) SOPIS + .33/Gallon

Tank Twice Monthly (Gas) SOPIS + .0602/Gallon

Tank Twice Monthly (Diesel) SOPIS + .0650/Gallon

23035 Copy Paper – From The Paper Corporation dba Paper 101 for District Wide (General Fund \$155,580.00 Estimated 6 Mos.)

STATE & LOCAL CONTRACTS – PURCHASES

Amazon Business – From Omnia Partners # R-TC-17006 for staff to utilize their District p-cards to make purchases on Amazon Business Prime (ABP). The program began in February 2022. We are reporting an estimated \$1,500,000 to be spent through the ABP program under the Omnia contract. (Capital Outlay, General Fund, Activities Fund, SPED, etc. \$1,500,000.00 Estimated)

Bluum USA Inc – From NCPA #01-150 for purchase of 4 Laser engravers for BVNW, BVSU, BVW and BV Academy New Shop. (Bond \$45,352.08)

Building Controls and Services Inc. – From Greenbush # 20.3 ESC-HVAC2020 for purchase of HVAC equipment (rooftop units and split systems) for Transportation North. (Capital Outlay \$141,985.00 Estimated)

Freedom Interiors/HON Company – From GSA GS-27F0015S for Blue Valley High front office refresh project. (Capital Outlay \$27,148.56 Estimated)

Kansas City Audio-Visual – From State of Kansas #42603 for purchase of equipment and installation for the Media Center and new shop area at Blue Valley Academy. This will support BV Academy summer construction A/V project (23-087). (Bond \$51,957.38 Estimated)

Lakeshore Learning – From Greenbush #22.6 ESC-LEARN2022 for mobile book carts and storage bins for Aspen Grove Elementary School classrooms. (Bond \$27,374.96)

School Specialty – From Greenbush #022A for purchase of mobile cubbies, book displays, and chart stands for Aspen Grove Elementary School classrooms. (Bond \$22,279.44)

Sirius Computer Solutions LLC – From Omnia Partners #R191902 for purchase of Nutanix server hardware that will replace the current Hyper Flex hardware that is at the end of life. This contract has 5 yrs. of hardware support (23-084). (Bond \$1,222,504.51 Estimated)

Smart Pro Technologies LLC – From TIPS/TAPS #230105 for the purchase of A/V equipment and installation at BV West and BVNW Commons and Gymnasiums sound systems (23-089). (Bond \$221,200.00 Estimated)

CURRICULUM

95% Group – This purchase provides the consumable student workbooks for elementary students in grades K-3 for the 95% Group Core Phonics Program. These resources utilize the structured literacy approach required by the state of Kansas and valued by Blue Valley. These resources must be purchased annually. We were not able to include them as part of a multiyear adoption. Thus, this is a one-year purchase. (Learning Resources)

2021/2022
N/A

2022/2023
\$132,980.00 Estimated

Savvas Learning Company LLC - This purchase provides students with a one-year renewal of the digital platform for the high school AP Government course. This provides digital access to the textbook and other learning resources. (Learning Resources)

2021/2022

N/A

2022/2023

\$27,500.00 Estimated

Savvas Learning Company LLC - This purchase provides students with a new resource for high school Geography. There are print and digital resources in this adoption which lasts for 6 years. There is a professional learning session included in this quote. This will support teachers in learning to use their new Geography resources. It also contains a one-year renewal to the digital resources for our high school United States History course. (Learning Resources)

2021/2022

N/A

2022/2023

\$111,524.00 Estimated

Teacher's Curriculum Institute LLC – This 6 year purchase provides student textbooks and digital access for the High School Government course. Included in the purchase are teacher resources too. (Learning Resources)

2021/2022

N/A

2022/2023

\$62,387.00 Estimated

CONTRACTS

AspirEDU Inc. – Renewal of Dropout Detective subscription which identifies students that are most at risk of dropping out of or failing courses. Dropout Detective integrates with a school's existing learning management system (23-085). (Capital Outlay)

2022/2023

\$37,113.00

2023/2024

\$37,584.00 Estimated

Blackboard Inc. - This is year two of our three year contract with Blackboard for Web Community Manager and the school web sites (23-092). (Capital Outlay)

2022/2023

\$140,457.29

2023/2024

\$112,457.29

Edupoint Educational Systems – Year 3 of 5 year agreement with Edupoint for the Online Registration Module from Synergy which allows new students/parents to register on-line as well as attach all the documents needed for first time registration (23-086). (Capital Outlay)

2022/2023

\$130,975.00

2023/2024

\$137,414.00

Fritz Painting & Drywall – This purchase is for district wide interior and exterior painting services. (Capital Outlay)

2022/2023

\$110,526.00 Estimated

2023/2024

\$100,000.00 Estimated

Gale Group Inc. – Opposing Viewpoints: Full-text articles on diverse views of research topics (\$11,609.07) Global issues in Context: Full perspectives on issues of international importance, current world events, and topics in the news with daily updates (\$27,847.62) Gale Virtual Reference Library Hosting Fee: Annual access fee for eBooks (\$1,500.00) (Capital Outlay)

2022/2023

\$39,077.80

2023/2024

\$40,956.69

OCLC Inc. – These products (OCLC Cataloging & Metadata & Web Dewey Renewal) provide access to online resources and databases for classifying and cataloging all library media materials including but not limited to print books, eBooks, audiobooks, makerspace materials, etc. (Capital Outlay)

2022/2023

\$22,773.88

2023/2024

\$23,737.47

PowerSchool Group LLC – This agreement with PowerSchool is for EMS production servers subscription for BVAPPS (23-096). (Capital Outlay)

2022/2023

\$59,500.00

2023/2024

\$62,475.00

Proliability (Association Members Benefits Advisors LLC) – Nursing Profession Liability coverage for 23-24 school year. Previously coverage was with Mercer. (Special Liability)

2022/2023

\$12,635.00

2023/2024

\$13,968.00

ProQuest Learning – ProQuest Renewal Total of two databases (\$26,995.76) CultureGrams: Geographic, cultural, and historical information on USA and countries of the world for elementary and middle school use. SIRS Researcher: Articles and documents exploring social, scientific, health, economic, political, and global issues for middle and high school use. (General Fund)

2022/2023

\$26,082.86

2023/2024

\$26,995.76

Securly Inc. – Year 2 of 3 year agreement with Securly Inc. for internet filter needed to control Internet sites accessed by students as required by CIPA (Children’s Internet Protection Act). Compliance with CIPA is necessary to receive Federal eRate funds (23-093). (Capital Outlay)

2022/2023
\$152,583.33

2023/2024
\$152,583.33

Thomas McGee – Auto Liability insurance renewal for 23-24 School Year through Safety National Insurance. (Special Liability)

2022/2023
\$80,224.00

2023/2024
\$100,014.00

Thomas McGee – Renewal for Auto Physical Damage policy renewal through Safety National Insurance. (General Fund)

2022/2023
\$26,508.00

2023/2024
\$32,681.00 Estimated

Thomas McGee – Policy renewal for Crime insurance coverage for 23-24 School Year through Travelers Insurance. (General Fund)

2022/2023
\$6,310.00

2023/2024
\$6,587.00

Thomas McGee - Policy renewal for Cyber insurance coverage for 23-24 School Year through Genesis Insurance. (Special Liability)

2022/2023
\$48,078.00

2023/2024
\$48,078.00

Thomas McGee - Policy renewal for Educators E & O insurance coverage for 23-24 School Year through Safety National Insurance. (Special Reserve Fund)

2022/2023
\$184,469.00

2023/2024
\$186,131.00

Thomas McGee - Policy renewal for Excess Workers Compensation insurance coverage for 23-24 School Year. (Special Reserve Fund)

2022/2023
\$188,049.00

2023/2024
\$173,481.00

Thomas McGee - Policy renewal for General Liability insurance coverage for 23-24 School Year through Safety National Insurance. (Special Liability)

2022/2023
\$86,792.00

2023/2024
\$87,574.00

Thomas McGee - Policy renewal for Drone and Employed Lawyers insurance coverages for 2023-24. (Special Liability)

2022/2023
\$3,431.00

2023/2024
\$3,435.00

Thomas McGee - Kansas High School Athletic Association insurance coverage. (General Fund)

2022/2023
\$38,281.00

2023/2024
\$45,000.00 Estimated

Thomas McGee – Renewal of Property insurance through Travelers Insurance. (General Fund)

2022/2023
\$1,141,807.00

2023/2024
\$1,366,058.00

Thomas McGee - Renewal of Umbrella Liability insurance coverage for 23-24 School Year through Genesis Insurance. (Special Liability)

2022/2023
\$248,250.00

2023/2024
\$285,487.00

USIC Locating Services – This request is to approve a one year contract extension with United States Infrastructure Corporation (USIC) to provide utility locate services for the Blue Valley Wide Area Network (WAN) fiber cable. WAN locating services are dispatched to locate Blue Valley WAN fiber cable when a Contractor/Home Owner calls 1-800-DIGSAFE requesting utility locates. There are approximately 50 miles of outside plant fiber cable that make up the Blue Valley WAN (23-091). (Capital Outlay)

2022/2023
\$70,000.00 Estimated

2023/2024
\$80,000.00 Estimated

Validity Screening Solutions – Validity Screening Solutions provides background screening services for the District. The District is renewing Validity’s services for the 23-24 fiscal year. (Capital Outlay)

2022/2023
\$32,483.00 Estimated

2023/2024
\$35,000.00 Estimated

Varsity Spirit – This is for 2023-24 Choreography Camp, 2023-24 Home Camp, and Uniforms/Gear for the BVNW Cheer Team through BuyBoard Contract # 670-22. (Activity Funds)

2022/2023
\$63,000.00 Estimated

2023/2024
\$69,000.00 Estimated

Whole Child Therapy LLC – A student needs additional services beyond what Blue Valley can provide; this is an IEP decision (AD). (SPED)

2022/2023
\$15,519.00

2023/2024
\$155,250.00 Estimated

Works International Inc. dba PublicSchoolWORKS – This is the renewal contract for Public School Works, the web-based training platform we use for all employees to complete state and federal required training. (Capital Outlay)

2022/2023
\$13,650.00

2023/2024
\$21,862.00

RESCIND

Johnson County Community College – Reported in May 2023. The JCCC liaison position salary will be paid entirely by the District in 23-24, and not shared with Johnson County Community College. \$30,000.00

The next Finance & Operations Board Advisory Committee meeting is scheduled for Thursday, July 13, 2023 at 7:30 a.m. in the Board Of Education Room, District Office.